

# UHY Technical Webinar

The Merger of Cybersecurity and Compliance

October 24, 2023



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# Learning Objectives

CPE Credits

## Our UHY Affiliation

**UHY Consulting** is a management consulting firm that inspires clients to imagine and realize a company with unlimited potential, leaving lasting results that strengthen an organization and its people.

### Cybersecurity and Risk Consulting

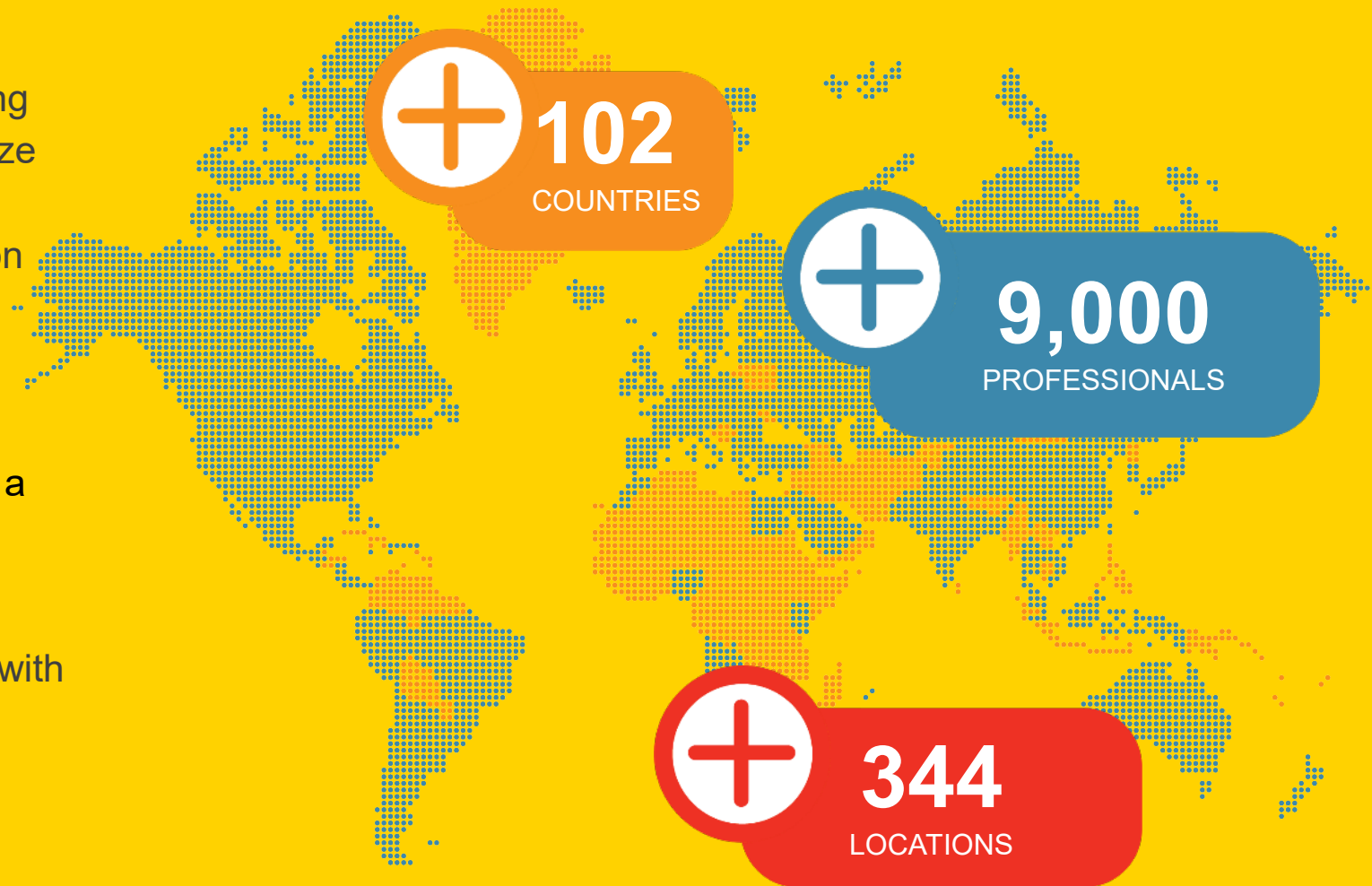
Providing a comprehensive Cyber Readiness Program from assessments to a roadmap and remediation plan.

### Affiliate of UHY LLP

A Top 30 national professional services firm with over 35 locations across the U.S.

### Member of UHY International

Size and strength of a Top 20 Accounting and Consulting Network



# Learning Objectives

## KEY OBJECTIVES

- Understanding the Significance of Cybersecurity and Compliance
- Exploring the Regulatory Landscape
- Recognizing the Interplay Between Cybersecurity and Compliance
- Developing a Comprehensive Cybersecurity and Compliance Strategy

### COMPLIANCE



Compliance is not your  
Blueprint

Avoid Checkbox  
Compliance

Compliance is an  
Ongoing Requirement

### CYBERSECURITY



Security is not a Product  
but a Mindset

Security is an Ongoing  
Program

Security is not just an IT  
Responsibility

# CPE

The questions below will be covered during this webinar. Please remember to respond throughout the presentation!

- To what extent do you believe cybersecurity and compliance should be integrated within modern enterprises?
- In your organization, how well are cybersecurity and compliance currently integrated and managed?
- Which benefits can result from a successful merger of cybersecurity and compliance?
- Which of the following best describes your organization's approach to managing cybersecurity and compliance integration?



# The Evolution of Cybersecurity and Compliance

# Introduction

As the digital era continues to evolve, so does the complexity and volume of the data we generate. Today, the data landscape has transformed exponentially. We're not just talking about megabytes or gigabytes anymore. We're dealing with zettabytes and, soon, yottabytes of data.

## Factors Driving the Data Explosion:



# Data Landscape Transformation



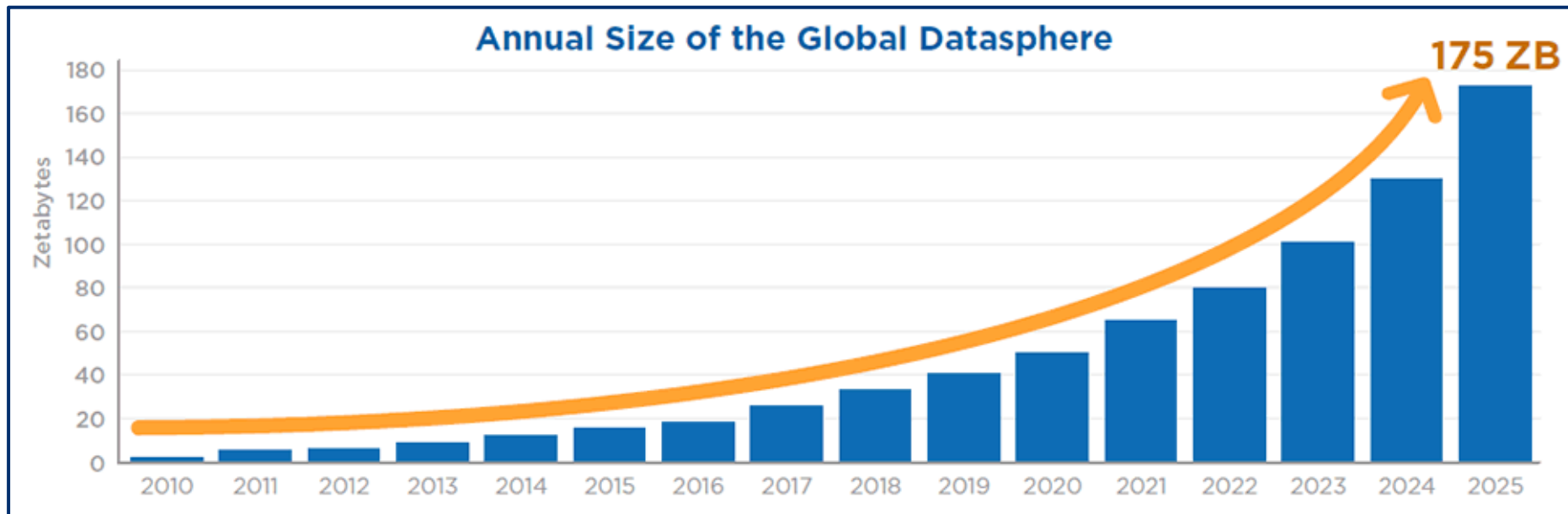
**30%**

In 2025 nearly 30% of the world's data will need real-time processing as the role of the edge continues to grow.



**49%**

By 2025, 49% of all data in the world will reside in public cloud environments as the cloud becomes the new core.



# Security Frameworks

Weaker Coverage

Moderate Coverage

Robust Coverage



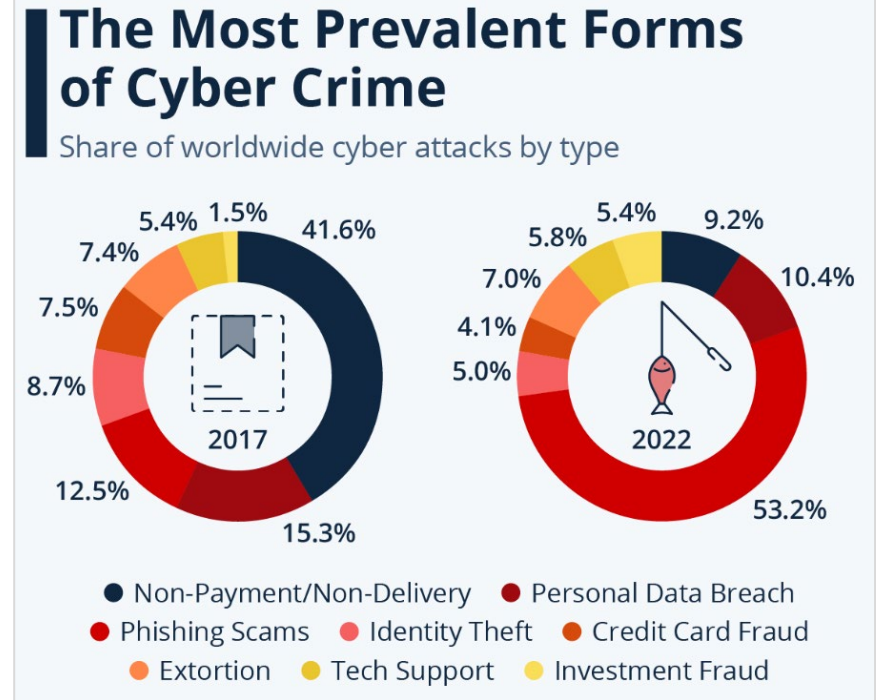
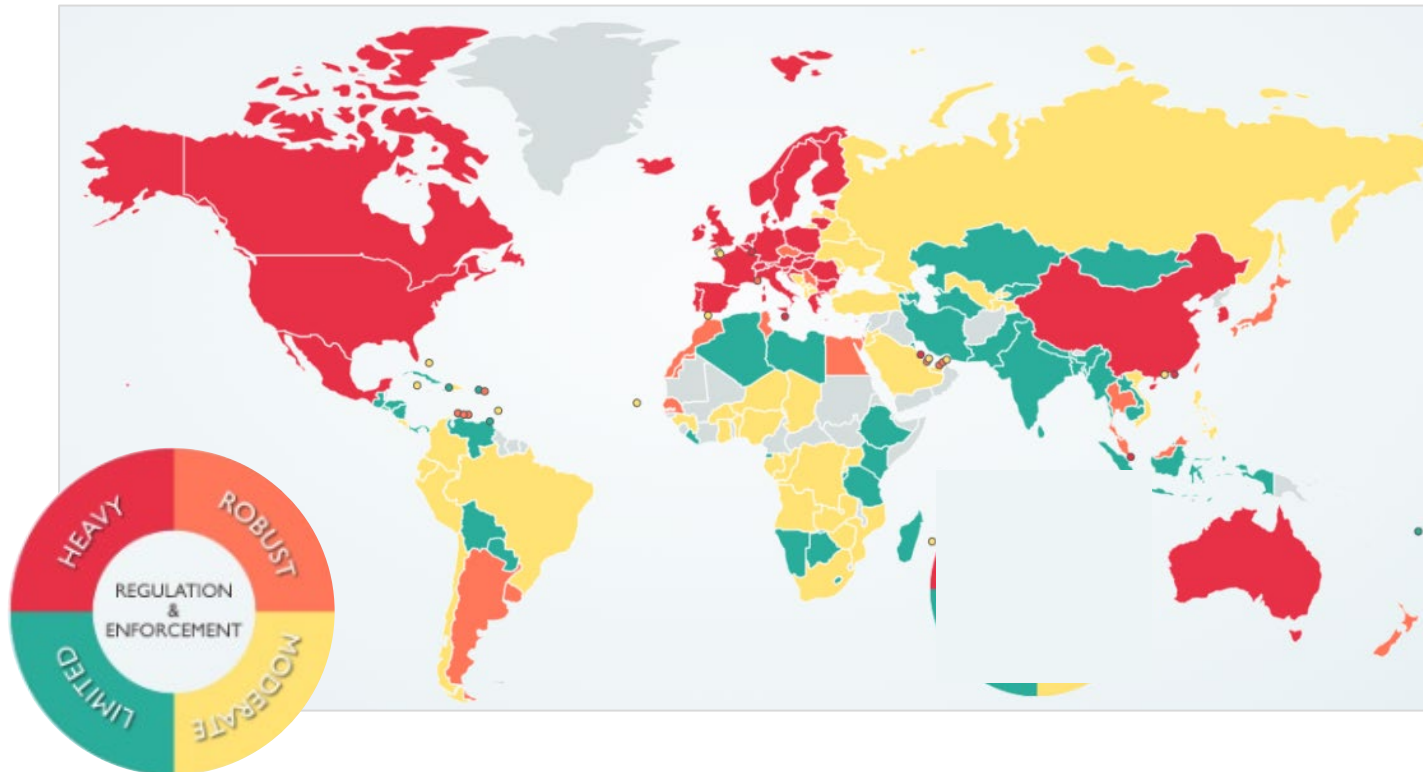
# Frameworks & Regulations

	<b>BENCHMARK</b> Designed for Specific Environments: Specific Prescriptive Controls	<b>STANDARDS</b> Provides Detailed Technology Implementation Guidance from Standards Body	<b>FRAMEWORK</b> Outlines Security Program Requirements and May Include Prescriptions, Methods	<b>REGULATION</b> Typically an Enforced Guideline with Prescribed Repercussions (Penalties)
CIS Benchmarks	✓			
DISA Checklists	✓			
Vendor Security Guidance	✓			
ISA/IEC-62443		✓		
ISO 15408 / Common Criteria		✓		
ISO 27001 and 27002		✓	✓	
NIST 800-53		✓	✓	
CIS Controls		✓	✓	
COBIT v.5			✓	
HIPAA			✓	✓
PCI			✓	✓
NERC CIP			✓	✓
SOX				✓
GLBA				✓
GDPR				✓

Source: Tripwire.com

# Privacy Laws Around the World

With the increasing reliance on digital platforms, data breaches and cyber-attacks have become commonplace. In parallel, global regulatory bodies are increasing efforts to impose stringent data protection and privacy requirements.

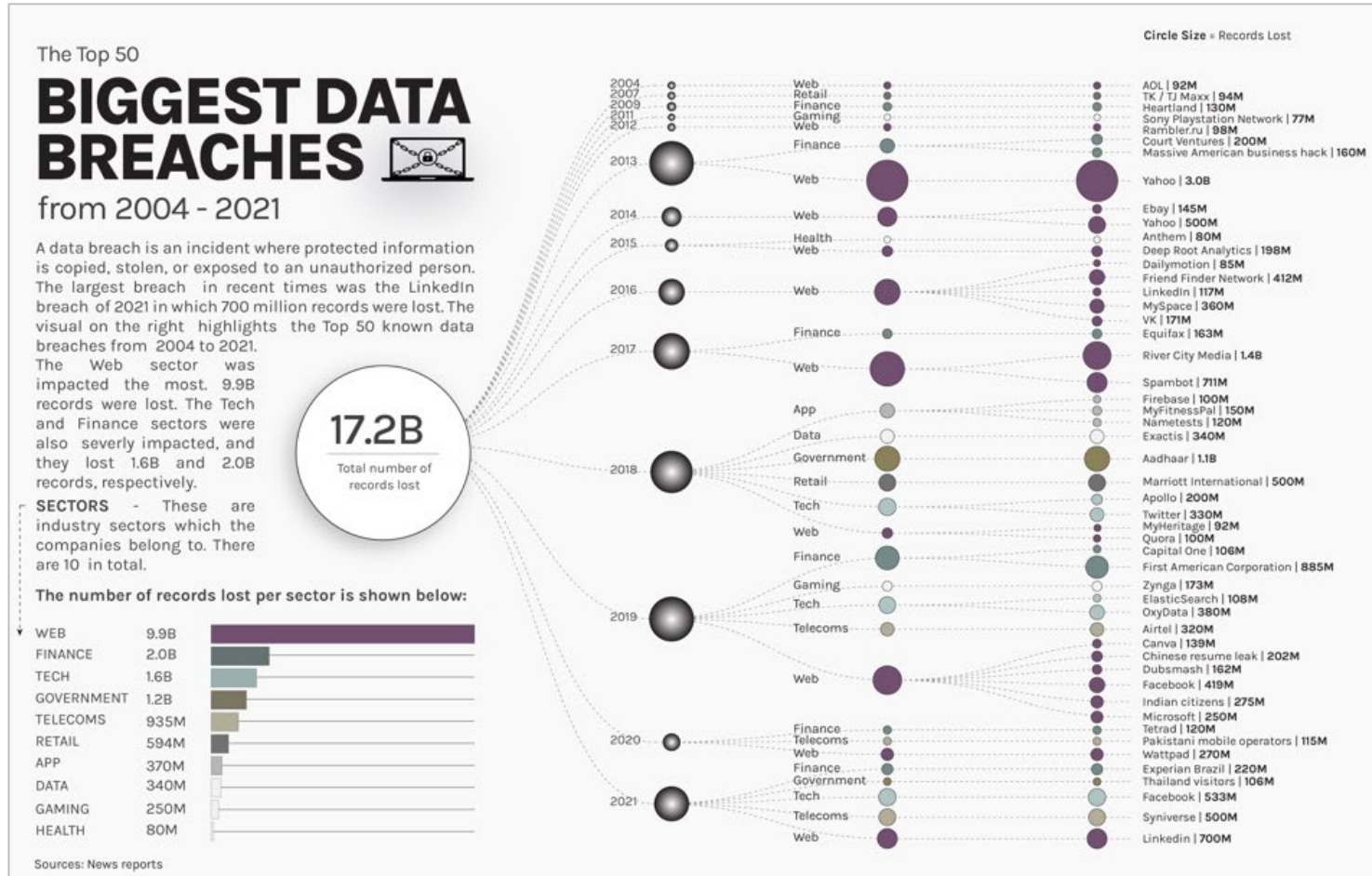


Source: Statista Market Insights, National Cyber Security Organizations

# Data Breaches and Hacks Through the Years

Let's take a look at this in real time!

Events in Real Time



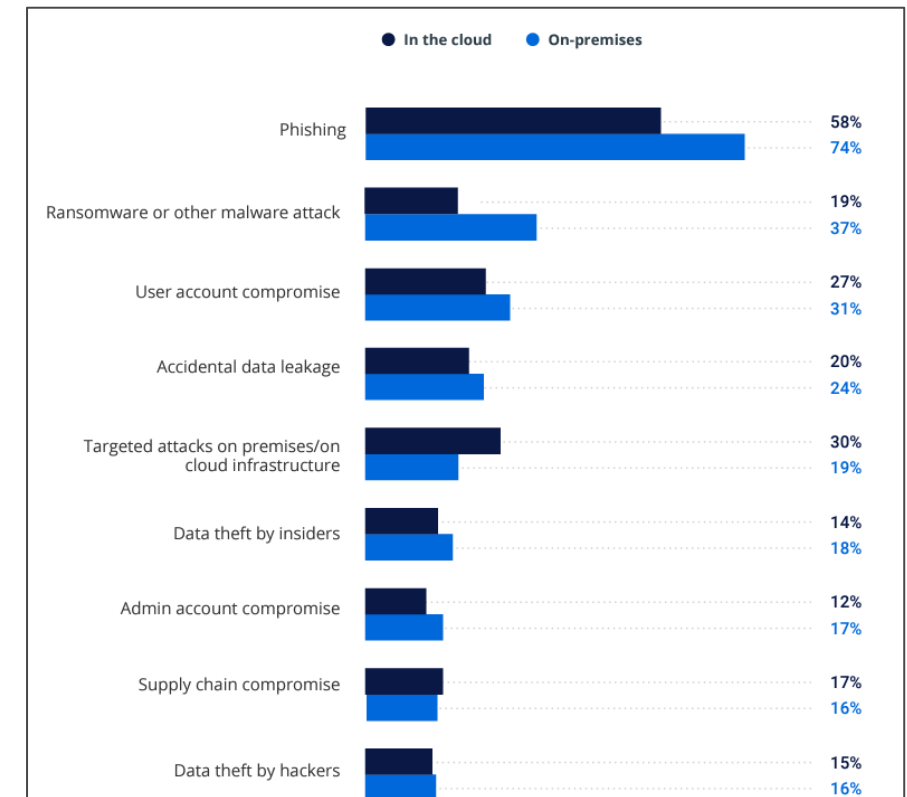
# Organizations Experiencing Cyberattacks: Cloud vs On-Premises

## 68% of Organizations Have Experienced a Cyberattack in the Past Year

Security professionals know it's impossible to achieve full cybersecurity, which means that the remaining 32% had a very lucky year — or just haven't discovered the incident yet.

The results show that **on-premises infrastructure suffers more** cyberattacks than the cloud.

## 2023 Most Common Security Incidents Cloud vs on-Prem



Source: [Netwrix Hybrid Security Trends Report 2023](#)

# Cost of a Data Breach 2023

USD 4.45M

## Average total cost of a breach

The average cost of a data breach reached an all-time high in 2023 of USD 4.45 million. This represents a 2.3% increase from the 2022 cost of USD 4.35 million. Taking a long-term view, the average cost has increased 15.3% from USD 3.86 million since 2020.

51%

## Percentage of organizations planning to increase security investments as a result of a breach

While data breach costs continued to rise, IBM report participants were almost equally split on whether they plan to increase security investments because of a data breach. The top areas identified for additional investments included incident response (IR) planning and testing, employee training, and threat detection and response technologies.

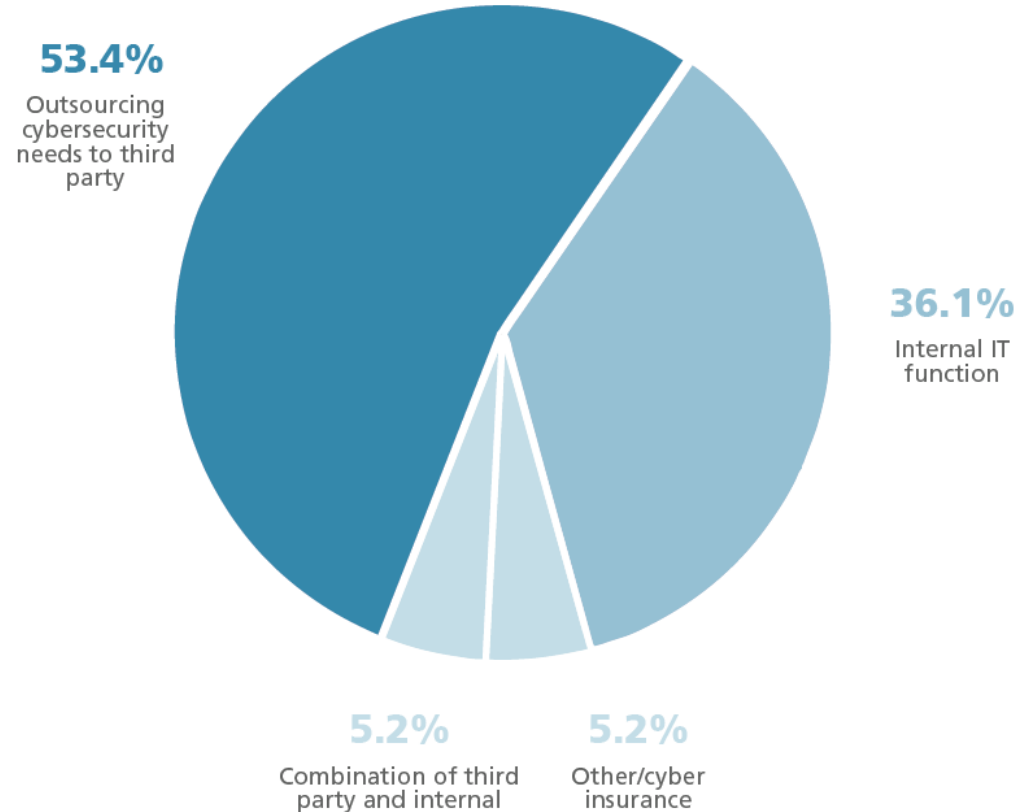
USD 1.76M

## The effect of extensive security AI and automation on the financial impact of a breach

Security AI and automation were shown to be important investments for reducing costs and minimizing time to identify and contain breaches. Organizations that used these capabilities extensively within their approach experienced, on average, a 108-day shorter time to identify and contain the breach. They also reported USD 1.76 million lower data breach costs compared to organizations that didn't use security AI and automation capabilities.

# UHY 2023 Middle Market Survey

With increased connectivity and more devices in circulation than ever, seeking a **third-party provider** that specializes in Cybersecurity offers businesses an additional level of protection.



### Limiting Vulnerability To Cyber Attacks

The internet has helped expand the amount of information exchanged and stored in the cloud rather than on hard drives, leading to increased opportunities for those databases to be hacked. According to respondents, middle market business owners are addressing their cybersecurity needs in a variety of ways.

#### Turning to Third-Party Vendors for Cybersecurity Needs

Businesses are dealing with balancing operations, staffing shortages, supply chain issues, economic uncertainty, and a litany of other external factors that make keeping up with the evolving cyber attacks increasingly difficult. With that context, 54% of respondents stated that they are hiring out their cybersecurity needs to third-party vendors.

With increased connectivity and more devices in circulation than ever, seeking a third-party provider that specializes in cybersecurity offers businesses an additional level of protection.

Thirty six percent shared that they have an internal IT function. Another 5% stated that they either had a combination of third-party resources and internal, some sort of cyber insurance, or stated that they rely on a third party to store important data and information making cyber protection a lower priority.

Category	Percentage
Outsourcing cybersecurity needs to third party	53.4%
Internal IT function	36.1%
Combination of third party and internal	5.2%
Other/cyber insurance	5.2%

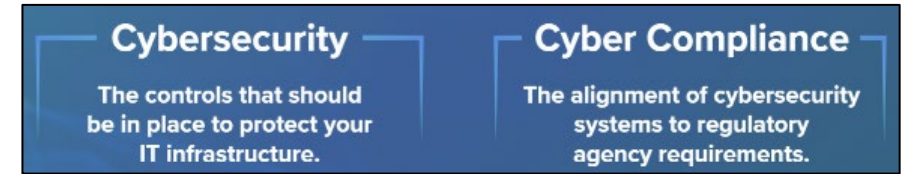
# Cybersecurity and Compliance

## Cybersecurity

- Primarily tech-driven, focusing on defending networks and systems from external threats.
- Over time, the scope broadened to address internal threats, continuous monitoring, and response strategies.

## Compliance

- On the other hand, traditionally focuses on adhering to legal, regulatory, and policy requirements.
- With data becoming a greater asset, a necessity emerged to intertwine compliance with cybersecurity to protect this asset.



### Who owns what?

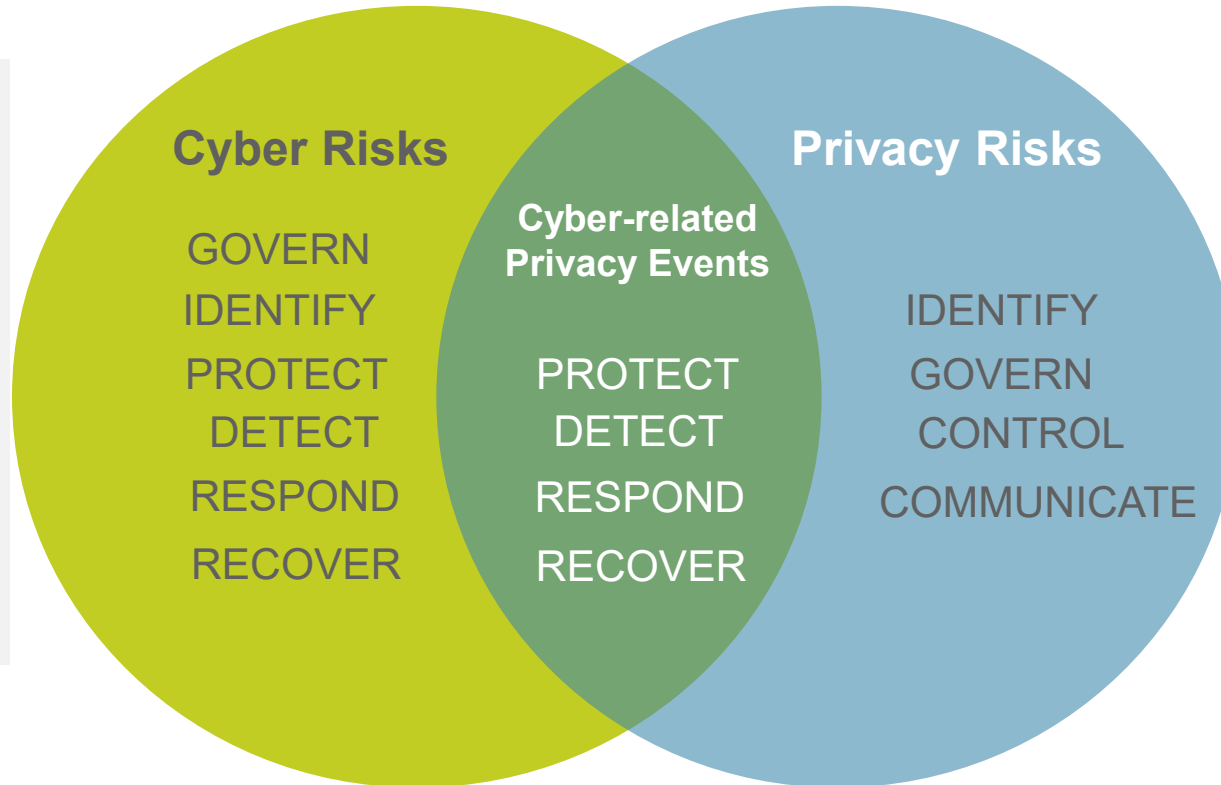


### What are the different responsibilities?



# The Confluence

Integrating cybersecurity and compliance for many companies **provides a holistic view** of organizational risks, facilitating better decision-making.



Regulations like GDPR, CCPA, and HIPAA mandate certain security measures, **blurring the lines** between cybersecurity initiatives and compliance mandates.

# Solutions

How UHY Can Help

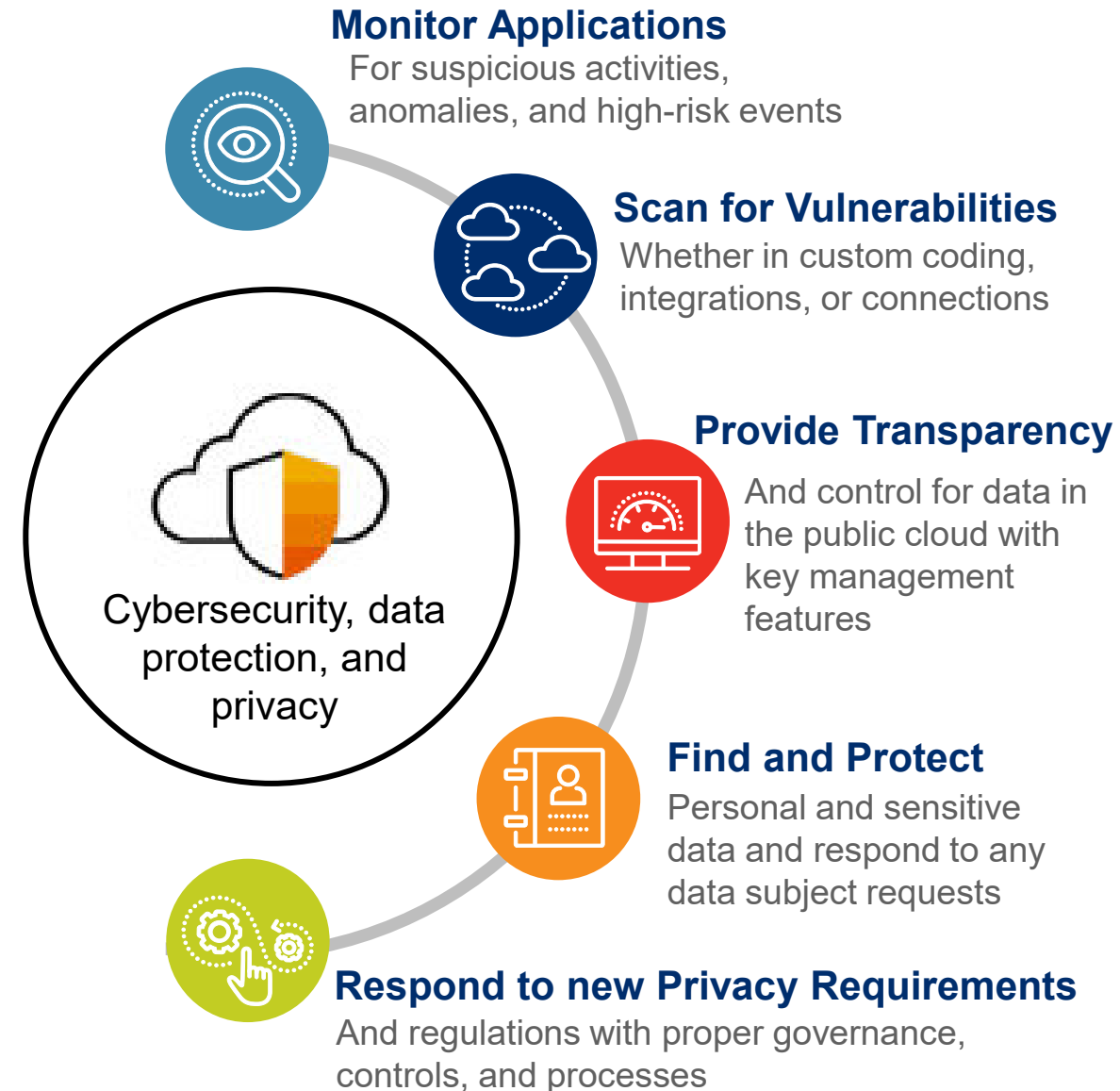
# Is Integration Possible?

## Developing a Comprehensive Cybersecurity and Compliance Strategy:

- Provide guidance on developing a holistic cybersecurity and compliance strategy.
- Outline best practices for creating policies, procedures, and controls aligning with cybersecurity and compliance objectives.

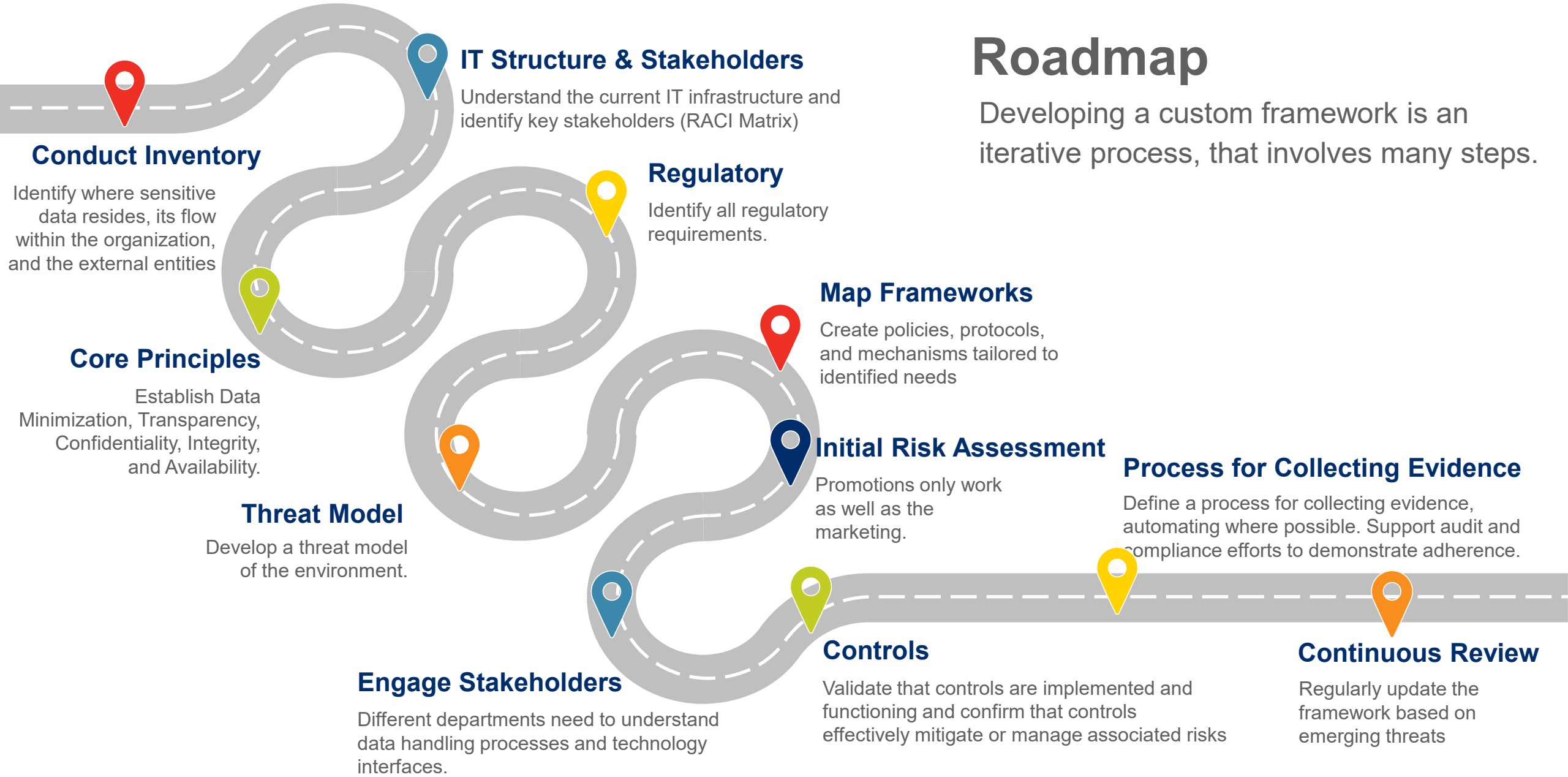
## Implementing and Managing Integration:

- Describe practical steps for implementing and managing the fusion of cybersecurity and compliance within an organization.
- Address the role of technology, personnel, and training in successful integration.



# Roadmap

Developing a custom framework is an iterative process, that involves many steps.



## Conduct Inventory

Identify where sensitive data resides, its flow within the organization, and the external entities

## Core Principles

Establish Data Minimization, Transparency, Confidentiality, Integrity, and Availability.

## Threat Model

Develop a threat model of the environment.

## Engage Stakeholders

Different departments need to understand data handling processes and technology interfaces.

## IT Structure & Stakeholders

Understand the current IT infrastructure and identify key stakeholders (RACI Matrix)

## Regulatory

Identify all regulatory requirements.

## Map Frameworks

Create policies, protocols, and mechanisms tailored to identified needs

## Initial Risk Assessment

Promotions only work as well as the marketing.

## Controls

Validate that controls are implemented and functioning and confirm that controls effectively mitigate or manage associated risks

## Process for Collecting Evidence

Define a process for collecting evidence, automating where possible. Support audit and compliance efforts to demonstrate adherence.

## Continuous Review

Regularly update the framework based on emerging threats

# Benefits and Challenges Ahead

Cybersecurity Frameworks

# Benefits of a Custom Cybersecurity/Privacy Framework

Considering two organizations, one using a generic cybersecurity framework and various compliance programs to address multiple regulatory obligations and another with a custom solution, the latter consistently outperforms in threat mitigation, stakeholder trust, and operational efficiency.



## Tailored Risk Management



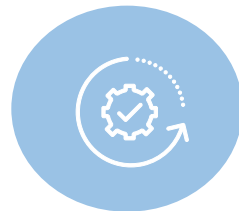
Each organization has distinct vulnerabilities based on its industry, operations, and technology stack.



## Enhanced Data Protection



By focusing on unique threats and business-specific data handling processes, custom frameworks provide an additional layer of protection



## Operational Efficiency



Custom solutions can be streamlined to the company's operations, and can integrate seamlessly with existing systems, making the operational workflow smooth.



## Flexibility and Scalability



A tailored approach allows organizations to adapt their privacy and security protocols as they grow, shift markets, or incorporate new technologies.



## Stakeholder Confidence



Custom frameworks signal to stakeholders—clients, partners, and shareholders—that the organization is committed to safeguarding its data assets.



## Improved Compliance



Different industries and geographies have varying regulatory requirements.



## Cost Efficiency



While there is an initial investment in developing a custom framework, it can lead to significant savings in the long term

# Challenges Ahead – Custom Frameworks

Developing a custom framework demands an investment in time, manpower, and capital. This includes the costs associated with consultation, design, implementation, and testing of the new framework.

Custom frameworks also demand expertise that goes beyond generic cybersecurity knowledge. Finding and retaining professionals with the specialized skills needed can be challenging.

# Wrap-Up

Interested in a customized Cyber Health Check?

# Wrap-Up and Blueprint for Success

The merger of Cybersecurity and Compliance by creating a **custom framework** is a logical response to the evolving digital landscape. Their fusion not only offers robust protection mechanisms but also reflects a proactive approach to risk management in the modern enterprise. Organizations that recognize and act upon this synergy stand to gain in terms of both security and operational efficiency.

**Interested in a customized Cyber  
Health Check?**

# Exclusive Cyber Health Check Offering!

**DON'T MISS OUT**

Email [cyber@uhy-us.com](mailto:cyber@uhy-us.com) if your organization is interested in a cybersecurity health check.

**As an exclusive offer for the attendees of this webinar --  
The first 5 organizations who express interest today  
will receive a complimentary Cyber Health Check!**

# Questions?

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# Fred Charlot

## Professional Expertise

- More than twenty years of experience managing, performing, and delivering information technology security solutions.
- Expert in IT security assessments, internal auditing, attack-and-penetration testing services, security analysis, digital forensics, and incident response.

## Background

- Designing, assessing, and testing against multiple security standards, frameworks, and regulations; including ISO 27001/27002, Payment Card Industry Data Security Standard (PCI DSS), COBIT, and the National Institute of Standards and Technology (NIST).
- Communicating with and between executive leadership and technical teams to create an understanding of risk

## Education

- Florida International University, Electrical Engineering
- Monmouth University, Computer Software Engineering



## Fred Charlot

*Director,  
Cybersecurity Solutions*

### INDUSTRY EXPERTISE:

Oil & Gas  
Energy  
Finance & Insurance  
Government & Municipalities  
Medical Devices  
Healthcare  
Retail  
Software

# Luke Nelson

## Professional Expertise

- More than twenty years of experience identifying and assessing current state opportunities by working with them to improve their strategic, financial, operational, compliance, and IT processes and related technology
- Expert in utilizing risk-based methodologies and data analysis techniques to evaluate various business processes and their enabling application assets.

## Background

- Supports Securities and Exchange Commission (SEC) compliant financial statements and Internal Control Over Financial Reporting (ICOFR) external audit opinions for publicly traded companies including interaction with the Public Company Accounting Oversight Board (PCAOB).
- Communicating with and between executive leadership and technical teams to create an understanding of risk

## Education

- Bachelor of Business Administration, University of Georgia, Management Information Systems
- Bachelor of Business Administration, University of Georgia, Business Management



### Luke Nelson

*Managing Director,  
Cybersecurity Solutions and IT Risk*

#### INDUSTRY EXPERTISE:

Automotive  
 Communications  
 Consumer Products  
 Finance & Insurance  
 Government & Municipalities  
 Healthcare  
 Manufacturing  
 Retail  
 Software